

“Did I Get What?”

Rodney Fullofit walks into an insurance office and asks for a job. We don't need anyone he was told.

“You can't afford not to hire me,” Rodney said. “I can sell anyone, anytime, anything!”

“Well we have two prospects that NO ONE has been able to sell. If you can sell just one, you have a job.”

He was gone about two hours. He returned and handed them two checks, one for \$25,000 and another for \$50,000.

“How in the world did you do that?” they asked.

“I told you I'm the world's best salesman,” Rodney said.

“I can sell anyone, anywhere, anytime!”

“Did you get a urine sample?” they asked.

“What's that?” he asked.

“Well, if you sell a policy over \$20,000, the company requires a urine sample. Take these two bottles and go back and get urine samples.”

Rodney was gone about six hours, and they were getting ready to close when he walked in with two five gallon buckets, one in each hand. He set the buckets down, reached into his pocket and produced two bottles of urine. He set them on the desk and said, “Here's Mr. Brown's and this one is Mr. Jones's”.

“That's good,” they said, “but what's in those two buckets?”

“Well, I passed by the Holiday Inn and they were having a state teacher's convention, so I stopped and sold them a group policy!”



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BE INFORMED!

The Department of Homeland Security/FEMA is asking all entities to “voluntarily” develop their disaster preparedness plans and is requiring it for all government vendors/contractors. Be ready for the next business opportunity or when disaster strikes. For assistance writing or reviewing your contingency plan, contact Business Interruption Consultants: info@BISimplified.com. Be Prepared! Be Protected!™

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AND ASSOCIATED ARTICLES ON TOPICS OF INTEREST.**

WE WELCOME YOUR INPUT!

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